



## **HAVING AN AUCTION? *LET US HELP!***

HERE ARE THE ANSWERS TO THE MOST OFTEN ASKED QUESTIONS.

- 1. *What are my costs for having an auction?***  
Commission • Advertising • Set-up
- 2. *What commission do you charge?***  
Household goods on premises start at 15%. Commission covers auctioneers, clerks, cashiers, tables, and boxes.
- 3. *What does advertising cost?***  
Newspaper ads are the most efficient and common form of advertising. We will show you in black and white what your advertising bill was and you will pay exactly what we pay. Not a penny more!  
We also have our own website [www.mumma1910.com](http://www.mumma1910.com). Your auction will be posted on it, as well as [www.auctionzip.com](http://www.auctionzip.com). Check it out!
- 4. *What are set-up costs?***  
As mentioned above, #2, we will furnish tables, boxes and show you how to set up your auction. If you would like our professional staff to set-up your auction or just help you move items, our charge is \$10 per hour, per person. We can do as much or as little as you want.
- 5. *What happens in bad weather?***  
Naturally if it is a nice day most if not all the items will be taken outside. In bad weather, floor coverings are put down to protect carpeting. TENTS and CANOPIES will be put up at NO EXTRA CHARGE.
- 6. *How are small valuables protected like, jewelry, coins, etc.?***  
We furnish glass, lockable showcases for both protection and viewing.
- 7. *What about items left after the auction?***  
Items left after the auction can be picked up by an agent of the seller's choice. We can help arrange this at seller's expense which is to be determined by the clean-up/hauling company.
- 8. *Are there any up front expenses?***  
Absolutely not. When you get your money, we get ours! Final settlement will take place within 5 business days of the auction, usually sooner.
- 9. *Who makes the list and writes the ads?***  
We do it all!

### **SELLING YOUR HOME? FARM? LAND?**

Let us talk to you about selling real estate at auction! **RON MUMMA BROKER / MUMMA REALTY**

If you have any other questions, or want to know if you have enough for an auction,  
call **RON** at **324-3212** or **CURTIS** at **206-8519**.

**105 YEARS • 4 GENERATIONS • 1 FAMILY**  
**• EXPERIENCE DOES COUNT! •**



**RON • CURTIS**

(937) 324-3212  
Springfield, Ohio  
Established in 1910

**www.mumma1910.com**